

# Philipp Kircher

## Curriculum Vitae

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### Current Position:

Assistant Professor of Economics, University of Pennsylvania

### Education:

Ph.D. University of Bonn (Economics), 2006  
M.S. University of Karlsruhe (Industrial Engineering), 2001  
MBA University of Wisconsin – Milwaukee (Business Administration), 1999

### Publications

"Strategic Firms and Endogenous Consumer Emulation," with Andrew Postlewaite,  
*Quarterly Journal of Economics*, 2008, Vol. 123(2), pp. 621-661  
"A Model of Money with Multilateral Matching," with Manolis Galenianos,  
*Journal of Monetary Economics*, 2008, Vol. 55, pp. 1054-1066  
"Directed Search with Multiple Job Applications," with Manolis Galenianos, forthcoming in  
*Journal of Economic Theory*

### Working Papers and Manuscripts

"Efficiency of Simultaneous Search", under revision for *Journal of Political Economy*  
"Sorting and Decentralized Price Competition," with Jan Eeckhout, under revision for *Econometrica*  
"Market Power and Efficiency in a Search Model," with Manolis Galenianos and Gabor Virag  
"Heterogeneous Firms in a Finite Directed-Search Economy," with Manolis Galenianos  
"Identifying Sorting – In Theory," with Jan Eeckhout

### Other Publications

*Poverty Reduction Strategies*, Peter Lang, Frankfurt a. M., 2002  
"Knowledge-Based Resources as Determinants of MNC Structure: Tests of an Integrative Model,"  
with Tailan Chi and Paul Nystrom, *Journal of International Management*, 2004, 10: 219 – 238

### Referee Activities

*American Economic Review*, *Econometrica*, *BE-Journals in Macroeconomics*, *Economic Theory*,  
*International Economic Review*, *Journal of Economic Theory*, *Journal of Political Economy*, *Review of*  
*Economic Dynamics*, *Review of Economic Studies*, *Scandinavian Journal of Economics*

### Scholarships and Honors

NSF Grant "Sorting Effects in Competitive Search Markets" (SES-0752076, PI)	2008 - 2011
Young Economist Award, European Economic Association	2007
European Recovery Program scholarship, German Ministry of Economic Affairs	2002 - 2004
Bonn Graduate School of Economics scholarship	2001 - 2002
DaimlerChrysler Aerospace Airbus scholarship	1998 - 2001
German National Merit Foundation scholarship	1998 - 2001
Fulbright Foundation scholarship	1998 - 1999