

# Philipp Kircher – Curriculum Vitae

November, 2009

Department of Economics  
University of Oxford  
Manor Road, Manor Rd Bldg  
Oxford, OX1-3UQ, UK

**Phone:** +44 1865 281485 (dept) +44 1865 276779 (college)  
**Email:** [philipp.kircher@economics.ox.ac.uk](mailto:philipp.kircher@economics.ox.ac.uk)  
**Homepage:** <http://www.ssc.upenn.edu/~kircher>  
**Citizenship:** German

## Current Position:

Lecturer in Economics, University of Oxford and Corpus Christi College since 2009  
Assistant Professor of Economics, University of Pennsylvania (on leave) since 2006

## Education:

Ph.D. University of Bonn (Economics), 2006  
M.S. University of Karlsruhe (Industrial Engineering), 2001  
MBA University of Wisconsin – Milwaukee (Business Administration), 1999

## Affiliation:

Editorial Board of the Review of Economic Studies starting 2010

## Publications

- (1) "Strategic Firms and Endogenous Consumer Emulation," with Andrew Postlewaite, *Quarterly Journal of Economics*, 2008, Vol. 123(2), pp. 621-661.
- (2) "A Model of Money with Multilateral Matching," with Manolis Galenianos, *Journal of Monetary Economics*, 2008, Vol. 55, pp. 1054-1066.
- (3) "Directed Search with Multiple Job Applications," with Manolis Galenianos, *Journal of Economic Theory*, 2009, Vol. 114(2), pp. 445-471.
- (4) "Efficiency of Simultaneous Search", *Journal of Political Economy*, 2009, Vol. 117(5), pp. 861- 913.
- (5) "Market Power and Efficiency in a Search Model," with Manolis Galenianos and Gabor Virag, accepted at the *International Economic Review*.
- (6) "Sorting vs Screening – Prices as Optimal Competitive Sales Mechanisms," with Jan Eeckhout, accepted subject to changes for a special issue on Search Theory of the *Journal of Economic Theory*.
- (7) "Sorting and Decentralized Price Competition," with Jan Eeckhout, accepted at *Econometrica*.

## Working Papers and Manuscripts

"Identifying Sorting – In Theory," with Jan Eeckhout, under revision for *Review of Economic Studies*.  
"Game-theoretic Foundations of Competitive Search Equilibrium," with Manolis Galenianos.

## Other Publications

Monograph: *Poverty Reduction Strategies*, Peter Lang, Frankfurt a. M., 2002  
"Knowledge-Based Resources as Determinants of MNC Structure: Tests of an Integrative Model," with Tailan Chi and Paul Nystrom, *Journal of International Management*, 2004, 10: 219 – 238

**Referee Activities:** *American Economic Journal – Microeconomics*, *American Economic Review*, *BE Journal on Macroeconomics*, *BE Journal on Economic Theory*, *Econometrica*, *Economic Theory*, *Games and Economic Behavior*, *International Economic Review*, *Journal of Economic Theory*, *Journal of Human Capital*, *Journal of Money Credit and Banking*, *Journal of Political Economy*, *Review of Economic Dynamics*, *Review of Economic Studies*, *Scandinavian Journal of Economics*

## Scholarships and Honors

NSF Grant "Rationalization" (SES-0922404, Co-PI) 2009 – 2012  
NSF Grant "Sorting Effects in Competitive Search Markets" (SES-0752076, PI) 2008 – 2011  
Honorary Masters Degree, University of Oxford 2009  
Young Economist Award, European Economic Association 2007  
European Recovery Program scholarship, German Ministry of Economic Affairs 2002 - 2004  
DaimlerChrysler Aerospace Airbus scholarship 1998 - 2001  
German National Merit Foundation scholarship 1998 - 2001  
Fulbright Foundation scholarship 1998 - 1999