

# Philipp Kircher

## Curriculum Vitae

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Department of Economics  
University of Oxford  
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**Citizenship:** German

### Current Position:

Lecturer in Economics, University of Oxford and Corpus Christi College since 2009  
Assistant Professor of Economics, University of Pennsylvania (on leave) since 2006

### Education:

Ph.D. University of Bonn (Economics), 2006  
M.S. University of Karlsruhe (Industrial Engineering), 2001  
MBA University of Wisconsin – Milwaukee (Business Administration), 1999

### Affiliation:

Editorial Board of the Review of Economic Studies starting 2010

### Publications

- (1) "Strategic Firms and Endogenous Consumer Emulation," with Andrew Postlewaite, *Quarterly Journal of Economics*, 2008, Vol. 123(2), pp. 621-661.
- (2) "A Model of Money with Multilateral Matching," with Manolis Galenianos, *Journal of Monetary Economics*, 2008, Vol. 55, pp. 1054-1066.
- (3) "Directed Search with Multiple Job Applications," with Manolis Galenianos, *Journal of Economic Theory*, 2009, Vol. 114(2), pp. 445-471.
- (4) "Efficiency of Simultaneous Search", *Journal of Political Economy*, 2009, Vol. 117(5), pp. 861- 913.
- (5) "Market Power and Efficiency in a Search Model," with Manolis Galenianos and Gabor Virag, accepted at *International Economic Review*.
- (6) "Sorting vs Screening – Prices as Optimal Competitive Sales Mechanisms," with Jan Eeckhout, accepted subject to changes for a special issue on Search Theory of the *Journal of Economic Theory*.
- (7) "Sorting and Decentralized Price Competition," with Jan Eeckhout, accepted at *Econometrica*.

### Working Papers and Manuscripts

"Identifying Sorting – In Theory," with Jan Eeckhout, under revision for *Review of Economic Studies*

"Game-theoretic Foundations of Competitive Search Equilibrium," with Manolis Galenianos

### Other Publications

Monograph: *Poverty Reduction Strategies*, Peter Lang, Frankfurt a. M., 2002

"Knowledge-Based Resources as Determinants of MNC Structure: Tests of an Integrative Model," with Tailan Chi and Paul Nystrom, *Journal of International Management*, 2004, 10: 219 – 238

### Work in Progress

"Game-theoretic Foundations of Competitive Search Equilibrium," with Manolis Galenianos

"The U-Shapes of Occupational Mobility", with Fane Groes and Iourii Manovski

"An Equilibrium Model of the African HIV/AIDS Epidemic", with Jeremy Greenwood and Michele Tertilt

"Fairness: A Critique to the Utilitarian Approach," with Sandra Ludwig and Alvaro Sandroni

## Scholarships and Honors

NSF Grant “Rationalization” (SES-0922404, \$227,825, Co-PI)	2009 – 2012
NSF Grant “Sorting Effects in Competitive Search Markets” (SES0752076, \$212,675, PI)	2008 – 2011
Honorary Masters Degree, University of Oxford	2009
Young Economist Award, European Economic Association	2007
European Recovery Program scholarship, German Ministry of Economic Affairs	2002 – 2004
Bonn Graduate School of Economics scholarship	2001 - 2002
DaimlerChrysler Aerospace Airbus scholarship	1998 - 2001
German National Merit Foundation scholarship	1998 - 2001
Fulbright Foundation scholarship	1998 – 1999

## Presentations / Conferences

### 2009

*Conference Presentations:* COWLES Foundation and JET conference on Search Theory (New Haven), SED Annual Conference (Istanbul), SAET Annual Conference (Iscia), NBER Summer Institute (Boston), NBER Conference on Micro and Macro Perspectives on the Aggregate Labor Market (Atlanta), NBER Conference on Macroeconomics across Space and Time (Philadelphia), Philadelphia FED – New York FED conference (Philadelphia)

*Research Seminars:* LSE, Aarhus, Zurich, MIT, Rutgers, Maryland, Oxford, Penn State, Philadelphia FED, Rochester

*Discussant:* “A Supply and Demand Model of the College Admissions Problem,” by Hector Chade, Gregory Lewis and Lones Smith at NBER Conference on Micro and Macro Perspectives on the Aggregate Labor Market (Atlanta FED)

### 2008

*Conference Presentations:* NBER Summer Institute, Economic Fluctuations and Growth (Boston), Society for Economic Dynamics (Boston), Society for Economic Design (Ann Arbor), Winter Meeting of the Econometric Society (New Orleans), Economic and Music (Essex), Winter meeting of the American Economic Association (New Orleans), Penn Search and Matching Workshop (Philadelphia), Duke-Northwestern-Texas IO Theory Conference (Austin)

*Research Seminars:* University of Bonn, University of Leicester, University of Mannheim, Minnesota Federal Reserve Bank, University of Munich, Arizona State University, Washington University, UCLA, UCSB, CalTech,

*Discussant:* “Labor Market Dynamics under Long Term Wage Contracting,” by Leena Rudanko at Philadelphia FED - NY FED Workshop (Philadelphia, April 2008),

“Liquidity Provision in Capacity Constraint Markets” by Pierre-Olivier Weill at Journal of Money, Credit and Banking Conference (Cleveland, November 2008)

### 2007

*Conference Presentations:* Society of Economic Dynamics (Prague), European Meeting of the Econometric Society (Budapest), Workshop on Optimal Monetary Policy and Central Bank Communication (Locarno), European Economic Association Meetings (Budapest), Society for the Advancement of Economic Theory Summer Meeting (Kos), Midwest Micro Theory Meetings (Minnesota), Midwest Micro Theory Meetings (Ann Arbor), Penn Search and Matching Workshop (Philadelphia).

*Research Seminars:* Yale University, Georgetown University, Michigan State University, Simon Fraser University, University of British Columbia, University of California at Los Angeles, University of Pennsylvania

*Discussant:* “Unobserved Heterogeneity in Directed Search Equilibrium,” by Michael Peters at NBER Conference on Micro and Macro Perspectives on the Aggregate Labor Market (Chicago)

“Sovereign Default and Banking,” by Igor Livshits at Workshop on Optimal Monetary Policy and Central Bank Communication (Locarno)

## 2006

*Conference Presentations:* NBER Summer Institute, Economic Fluctuations and Growth (Boston), Conference on Matching and Two-Sided Markets (Bonn), Cleveland FED Workshop on Money, Banking and Credit (Cleveland).

*Research Seminar:* University of Michigan, University of Pennsylvania, University of Bonn

## 2005

*Conference Presentations:* Minnesota Workshop on Macroeconomic Theory (Minneapolis), Conference in Tribute to Jean-Jacques Laffont (Toulouse, invited talk), Verein für Socialpolitik, (Bonn), Penn Search and Matching Workshop (Philadelphia).

*Research Seminars:* University of Helsinki, University of Basel, University of Karlsruhe

## 2002/2003/2004:

*Conference Presentations:* European Economic Association (Madrid 2004), Society of Economic Design (Mallorca 2004), Society for Economic Dynamics (Paris 2003)

## **Referee Activities**

*American Economic Journal – Microeconomics, American Economic Review, BE Journal on Macroeconomics, BE Journal on Economic Theory, Econometrica, Economic Theory, Games and Economic Behavior, International Economic Review, Journal of Economic Theory, Journal of Human Resources, Journal of Money Credit and Banking, Journal of Political Economy, Review of Economic Dynamics, Review of Economic Studies, Scandinavian Journal of Economics*

## **Conference/Workshop Organization**

*Co-Organizer:* Conference in Honor of Andy Postlewaite

*Session Organizer:* AEA 2008, “Directed Search Models of Labor and Consumer Product Markets”

*Program Committee Member:* Society of Economic Dynamics Annual Meeting 2009, Society of Economic Dynamics Annual Meeting 2010

## **University Committee’s / Other Organization**

Penn Ph.D. Admission Committee (2006, 2007, 2008)

Organizer: Penn Applied Micro Theory Seminar (2006, 2007, 2008)

Organizer: Penn Search and Matching Workshops (2006, 2007, 2008)

## **Ph.D. Students (Committee Member):**

Juan Licari (2006), Adhemar Villani Jr. (2007), Athanasios Geromichalos (2008), Matthew Swartz (2008), Efraim Berkovich (2008), Deniz Selman (2008), KyungMin (Teddy) Kim (2008), Simo Kalla (2008), Chao Fu (2009)

## **Courses Taught**

Game Theory (Tutorials, 04), Intermediate Micro (Tutorials 05), Econ 101 – Intermediate Microeconomics (06/07, 07/08), Econ 682 – Graduate Game Theory (08/09), Econ 712 – Frictionless Matching, Competing Mechanism Design and Competitive Search (08/09), Advanced Undergrad. Microeconomic Theory (09)

## **Languages**

English (fluent), German (native speaker), French (intermediate)