

Energy

The Mover of Output

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- For most of history, the main barrier for humans' output has been energy production.
- Even today. Fortune's Global 500 by revenue, 6 out of the top 10 companies are in the energy sector:
 2. State Grid.
 3. China National Petroleum.
 4. Sinopec Group.
 5. Royal Dutch Shell.
 6. Exxon Mobile.
 10. BP.
- Similar at a national level (for instance, 4 out of top 10 Spanish firms).

Energy: conflicts and challenges

- Furthermore, access to energy has been a key driver of conflicts.
- Indirectly, as struggles to control land and food sources.
- More recently, direct links:
 1. Japan's decision to go to war in 1941.
 2. 1953 coup d'état against Mohammad Mosaddegh in Iran.
 3. Gulf wars.
- Challenge of decarbonizing the economy **and** increasing energy consumption of much of the world population.

Energy units

a. 1 newton (N): unit of force = mass * acceleration ($kg * m * s^{-2}$).

Force required to accelerate 1 $kg * m * s^{-2}$.

Given $g = 9.80665 m/s^2$, 1 newton is the weight on an apple.

b. 1 joule (J): unit of energy = force * distance ($kg * m^2 * s^{-2}$).

Work transferred to an object when a force of one newton acts on that object in 1 m (energy= force * distance).

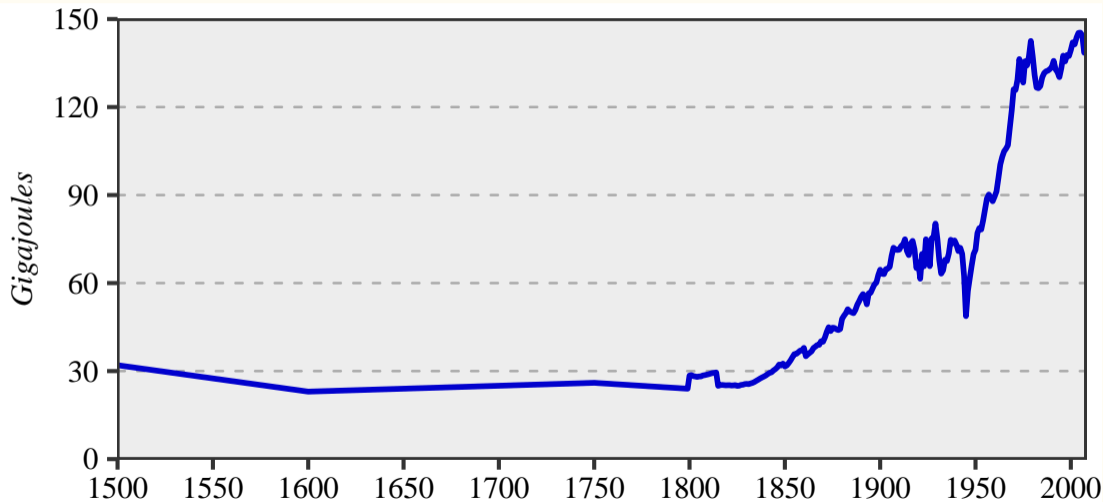
1 joule is 1 apple lift 1 meter.

c. 1 watt (W): unit of power = work/time ($kg * m^2 * s^{-3}$).

1 joule per second.

Thus, 1 watt is 1 apple lift 1 meter in 1 second.

Energy consumed (history)



Energy consumed (US)

- Extraordinary amounts of energy consumed every second.
- Average U.S. person uses 11 kW ($11 * 10^3$ W).
- This is equivalent to:
 1. Running three clothes dryers or
 2. Using 100 laptops or
 3. Using 100 humans' full muscle effort or
 4. Consuming 1 barrel of oil every 5 days.
- U.S. uses 3.6 TW ($3.6 * 10^{12}$ W).
- And we use 50% less energy per 1\$ produced than in 1980.

Energy consumed (world)

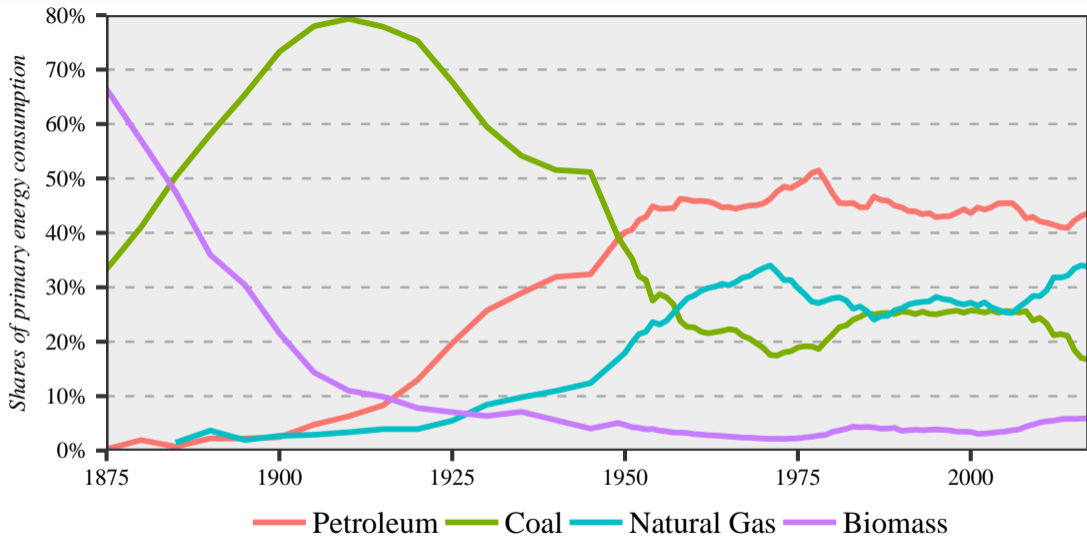
- World uses 18 TW.
- This is the equivalent of $18 * 10^{12}$ apples lift 1 meter in 1 second.
- Or the equivalent of lifting the USS Gerald R. Ford ($\approx 10^8$ kg) 18,367 meters into the air in 1 second (ignoring air friction).
- Or the equivalent of lifting an Imperial I-Class Star Destroyer ($\approx 4.44 * 10^9$ kg) 413 meters into the air in 1 second (ignoring air friction as well).

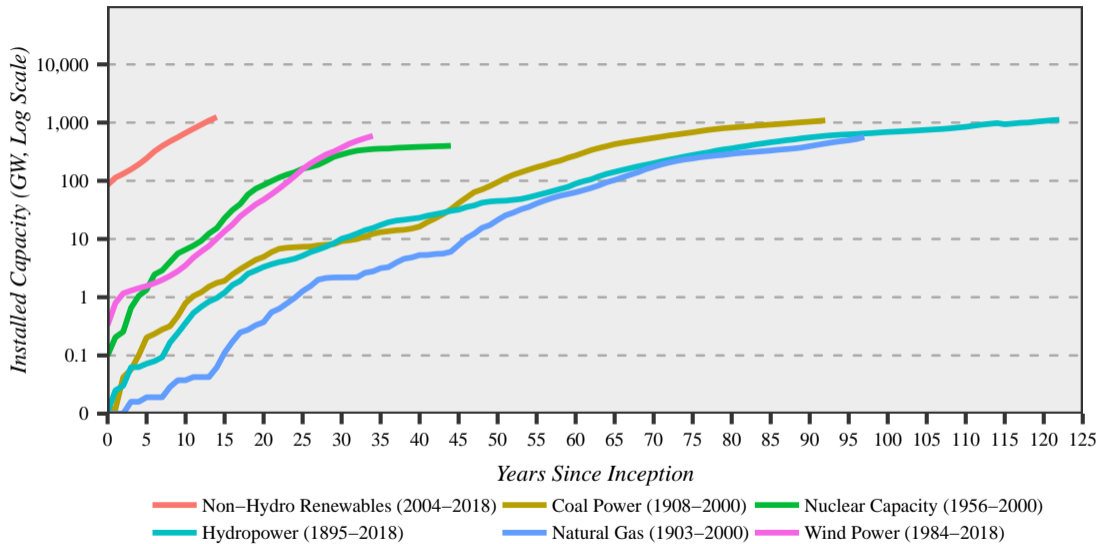


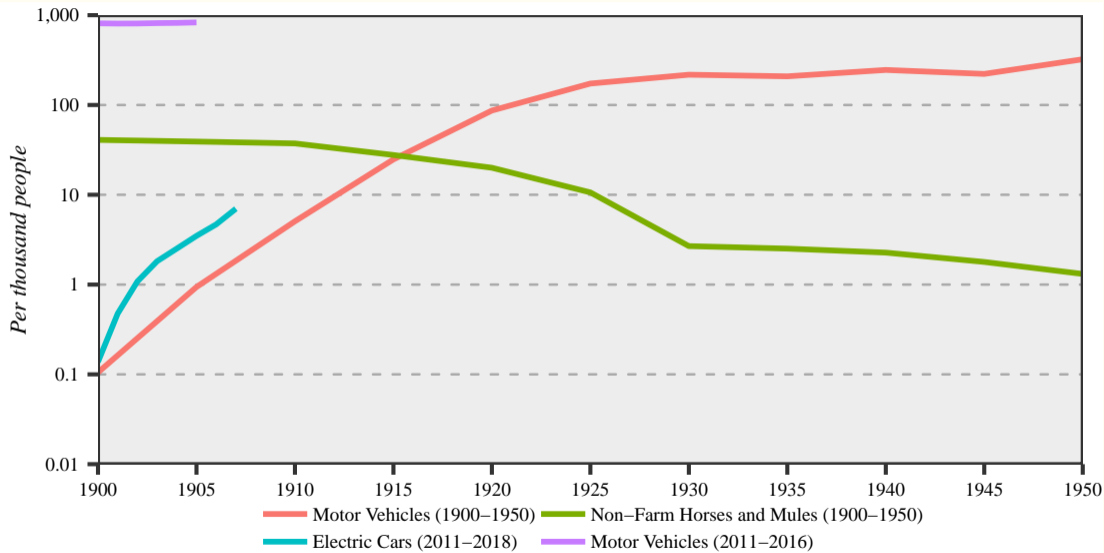


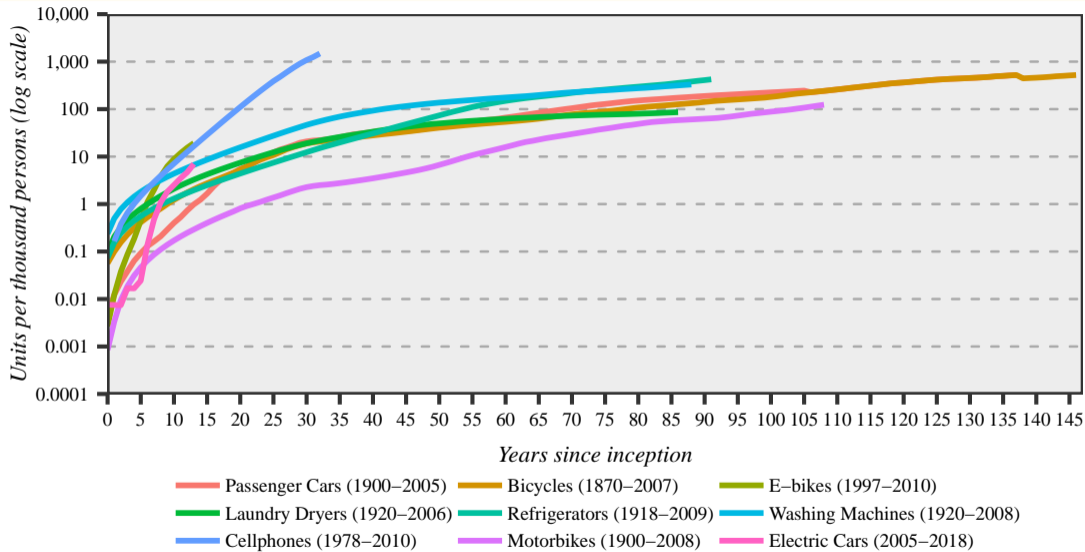
Three energy transitions

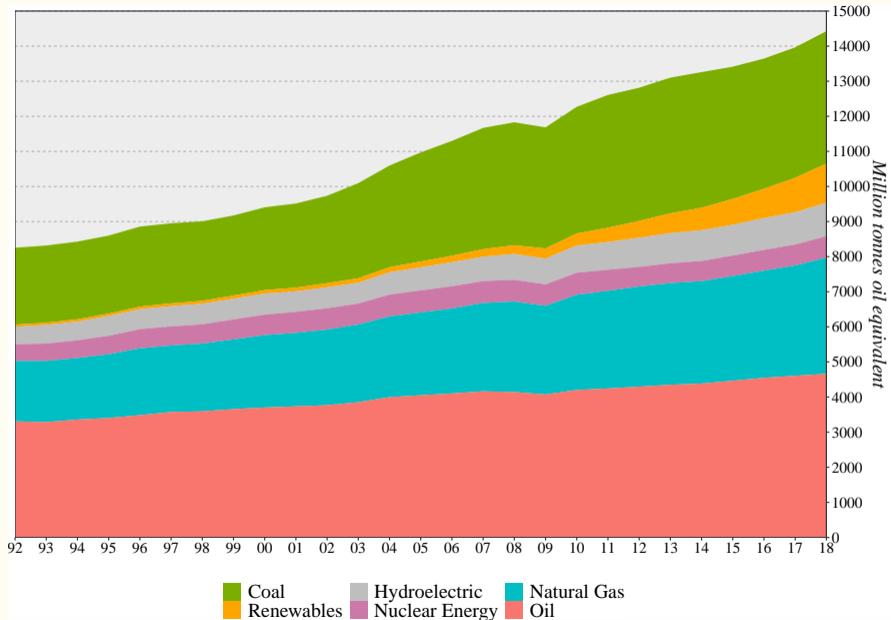
- From biomass, wind, and water to coal.
- From coal to oil and gas.
- From oil and gas to?

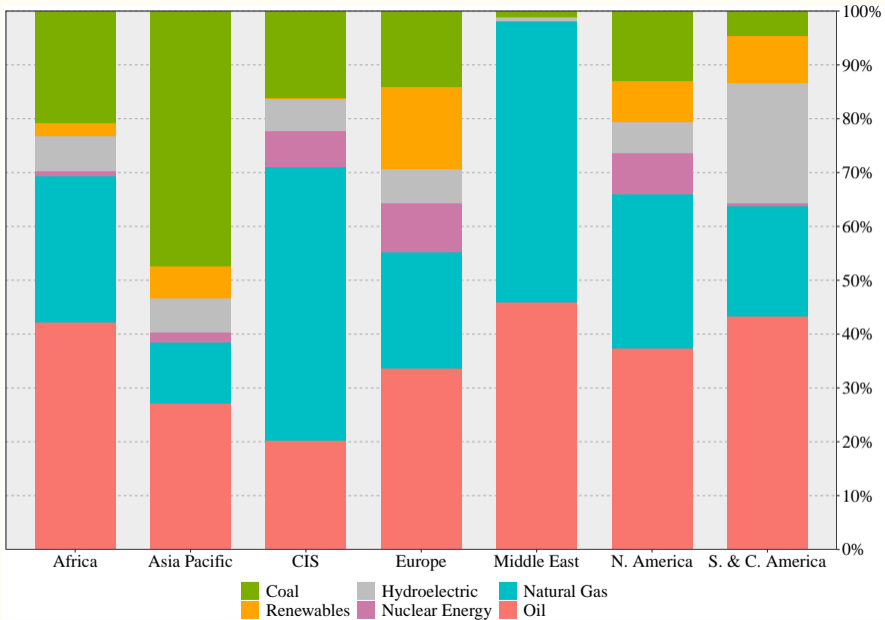












- The sun provides earth all the energy that humans use in a year in ≈ 75 min.
- Photosynthesis in plants, algae, and cyanobacteria transforms light energy into chemical energy.
- The chemical energy becomes biomass (wood, animals, etc.).
- Fossil fuels are transformed solar energy as well.
- In fact, only nuclear and geothermal are sources of energy not (directly) linked with the sun.

Using the biomass (I)

- Humans traditionally got their energy either from food or from fuel (wood, vegetable, animal, or rock oil, coal...).
- Before internal combustion engine, fuel is used mainly for fire.
- The ability of homo species to create and control fire appears for sure \approx 250,000 BCE, probably \approx 800,000 BCE in evidence from South Africa and Israel.
- Ability to create and control fire is *unique* to home species, *cultural* and, as far as we can tell, *universal* to all anatomically modern humans.



Using the biomass (II)

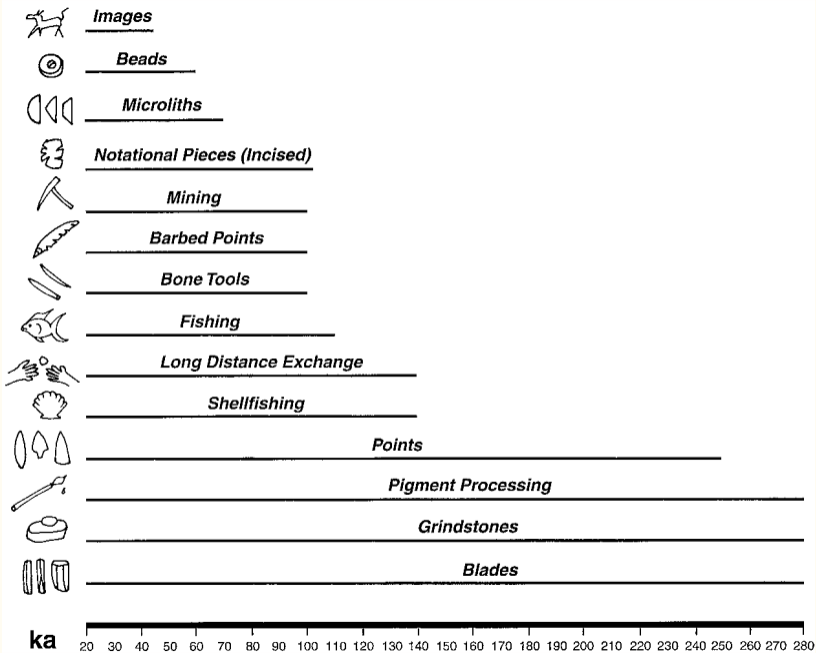
- The ability of homo species to create and control fire was also probably was crucial for evolution.
- For example, cooking led to smaller jaws and gastrointestinal tracts. Perhaps (but disputed) to bigger brains.
- More importantly, it led to better survival chances, better defenses, and to the ability to populate harsher environments.
- Think about our ability to cook grains such as wheat and rice.
- *Catching Fire: How Cooking Made Us Human* by Richard Wrangham.

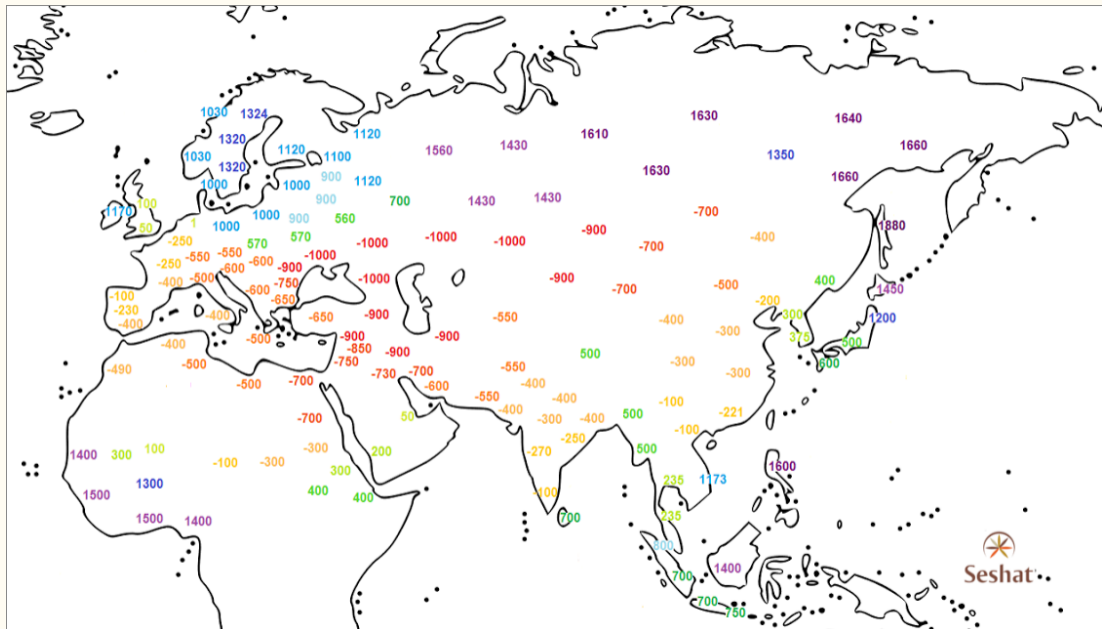
Using the biomass (III)

- Deep changes in the landscape over millennia.
- For example, eucalyptus trees forest in Australia.
- It also probably led to the first forms of gender-related division of labor.

Using the biomass more intensely

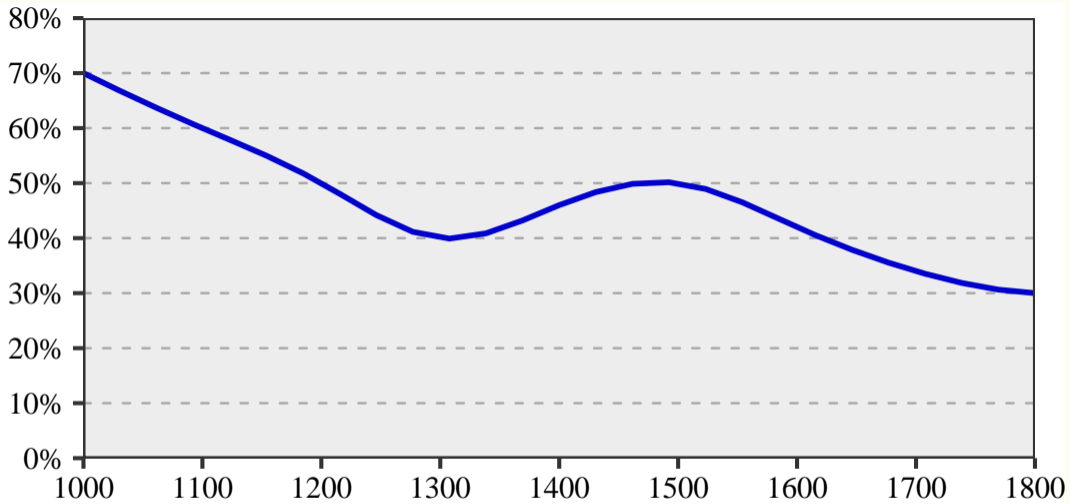
- Neolithic revolution ($\approx 10,000$ BCE): domestication of plants and animals.
- Culmination of a relatively fast process of behavioral innovations.
- Use land to produce much more biomass than before:
 1. Hunter-gatherers require $\approx 26 \text{ km}^2$ of land per person.
 2. Farmers require $\approx 0.26 \text{ km}^2$ of land per person.
- Dramatic change in population size. $\approx 10,000$ BCE only between 2-4 million humans.
- Additional uses. Example: the spread of cavalry.
- Changes in environment: germs, dogs, etc.

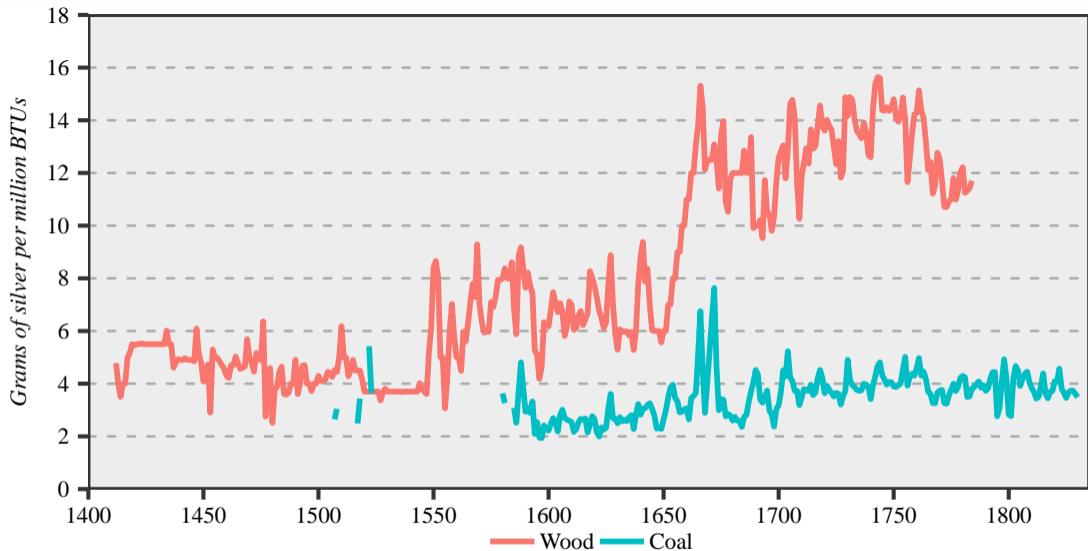




	%
Sweden	80.0
Netherlands	38.2
England & Wales	4.3
Germany	49.6
France	65.4
Italy	60.0
Spain	46.3
Portugal	57.4
<i>Western Europe</i>	<i>50.0</i>

- We already discussed the importance of mills and watermills before the industrial revolution.
- However, by early 18th century, we had reached as far as we could use wind and water without modern science and technology.
- Even wood was becoming a binding constraint in Western Europe and China.
- For example, the wood price in London grows quickly after 1550.

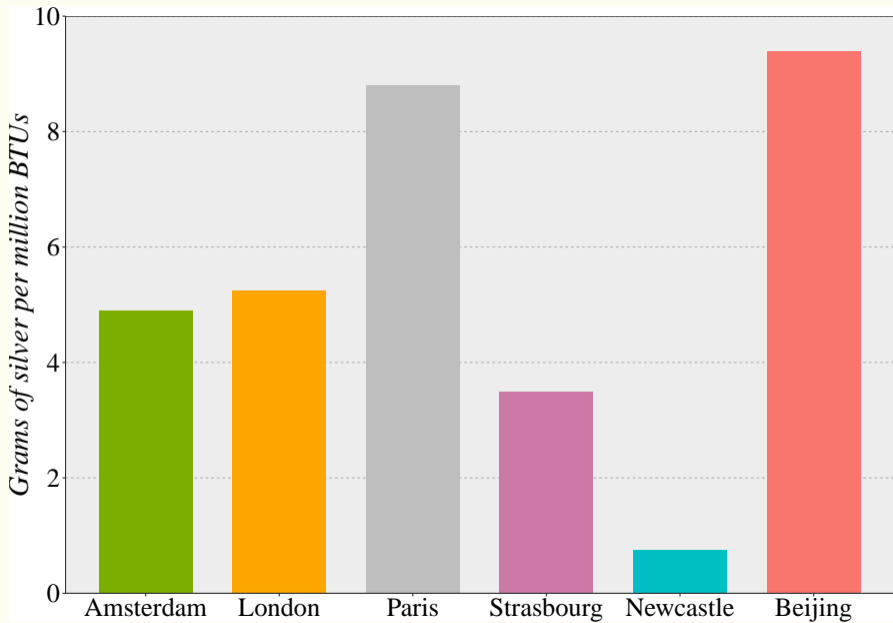


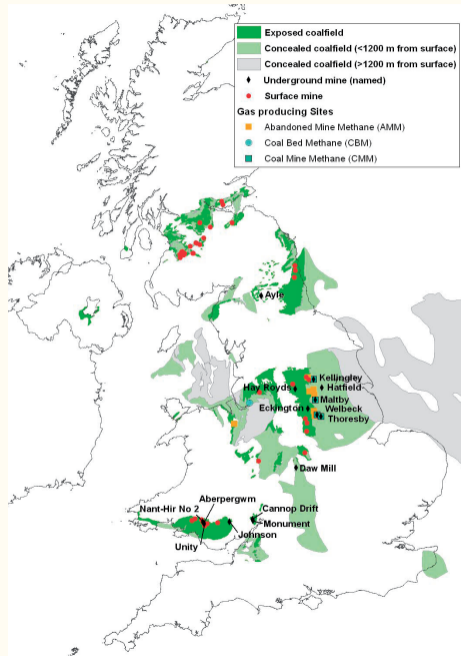


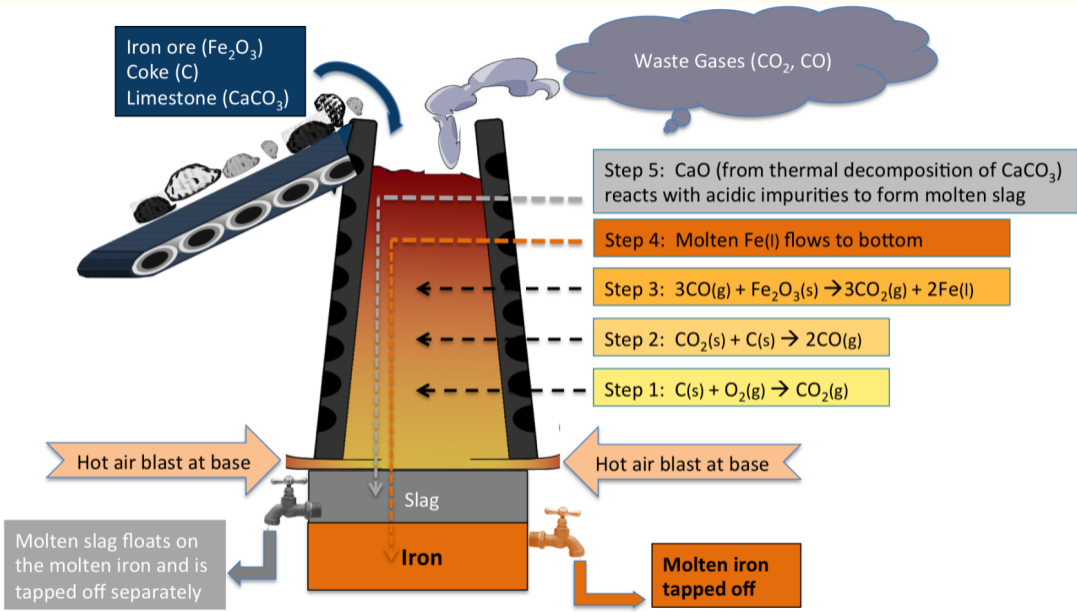
- Types:
 1. Peat.
 2. Lignite.
 3. Sub-bituminous.
 4. Bituminous.
 5. Anthracite.
- Coal used in China for copper smelting and heating already by 1,000 BCE.
- In Europe, coal from geological outcrops used for metalworking around 300 BCE.
- Romans extensively mined the coal in present-day England and Wales.

Coal and the industrial revolution

- Coal booms in Britain in the 18th and 19th century and fuels the industrial revolution.
- Relative price of energy with respect to wages in North England was strikingly low in early 17th century.
- Incentives for energy-intensive, labor-saving technological developments.
- Linked with crucial technological advances: steel production, heat, steam engine, and train.
- Oil only surpassed coal as the main source of primary energy in the U.S. in 1950.
- Coal is still more three times more important than oil as a source of primary energy in China ($\approx 60\%$ vs. $\approx 20\%$).





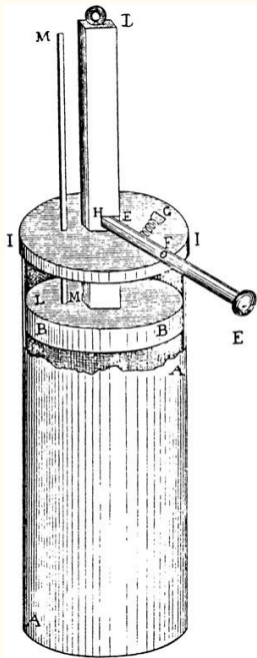


Steam engine

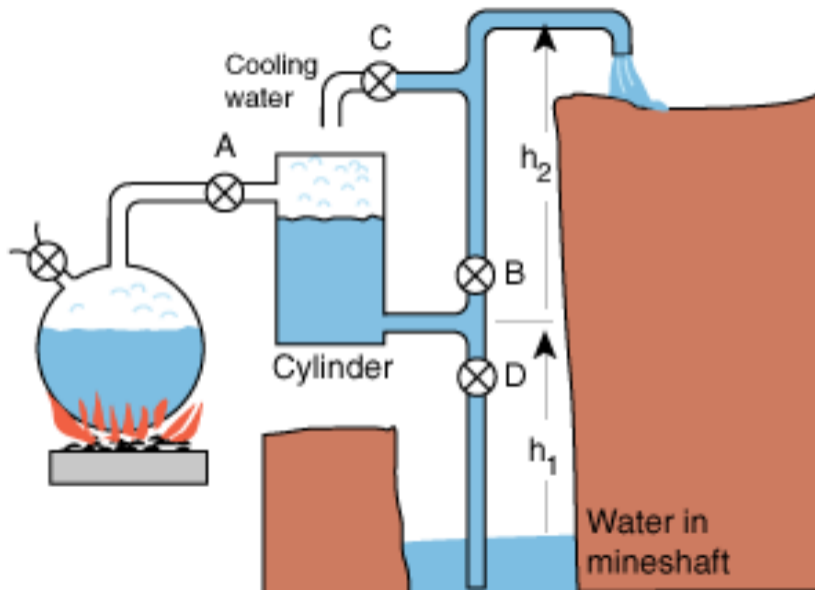
- Aeolipile.
- Otto von Guericke discovers the physics of vacuum in 1654-1657.
- Denis Papin's steam digester in 1679.
- Thomas Savery's engine in 1698.
- Thomas Newcomen's atmospheric engine in 1712.
- James Watt's separate condenser from 1763 to 1775.
- Double-acting Piston.
- Richard Trevithick's 1804 Locomotive.
- Cornish engine in the 1820s and 1830s.

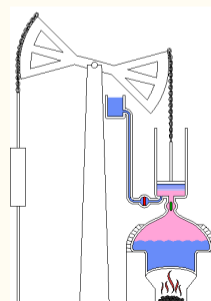
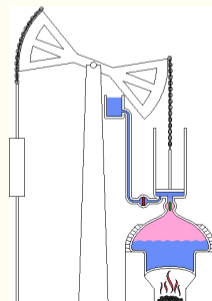
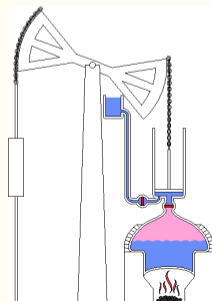
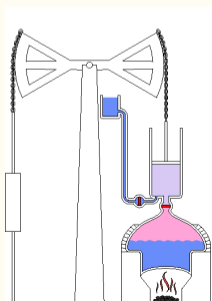
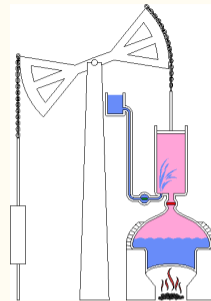
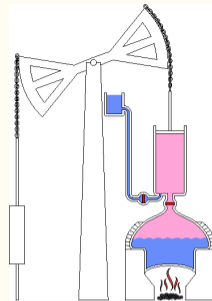
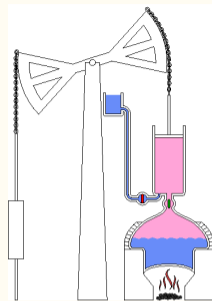
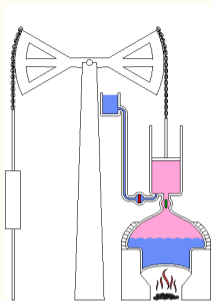


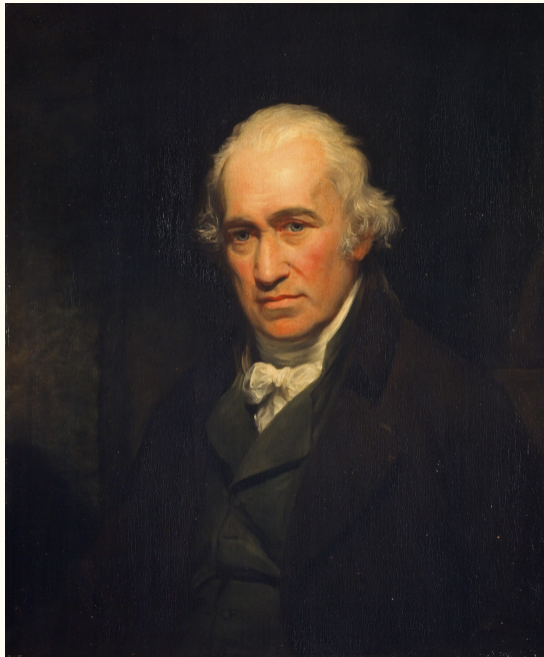




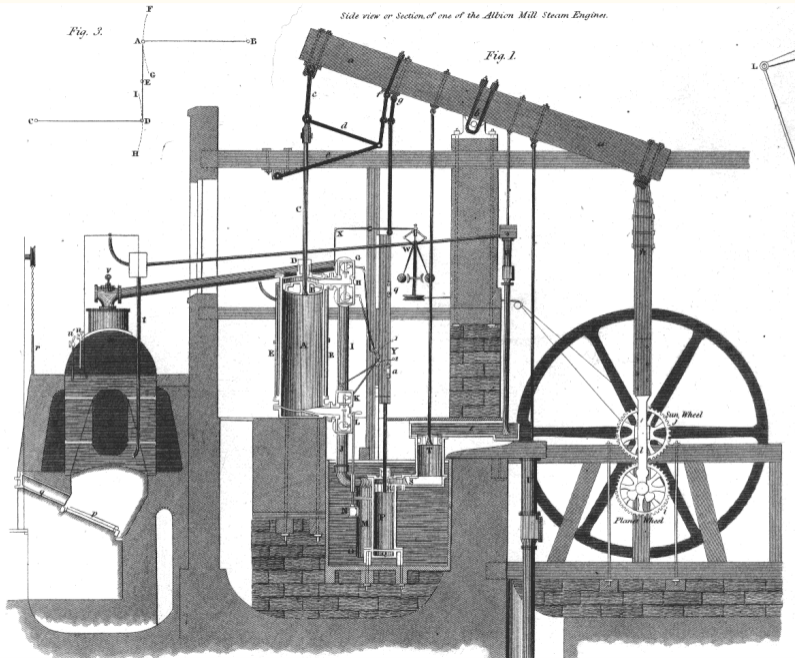
Savery Mine Pump



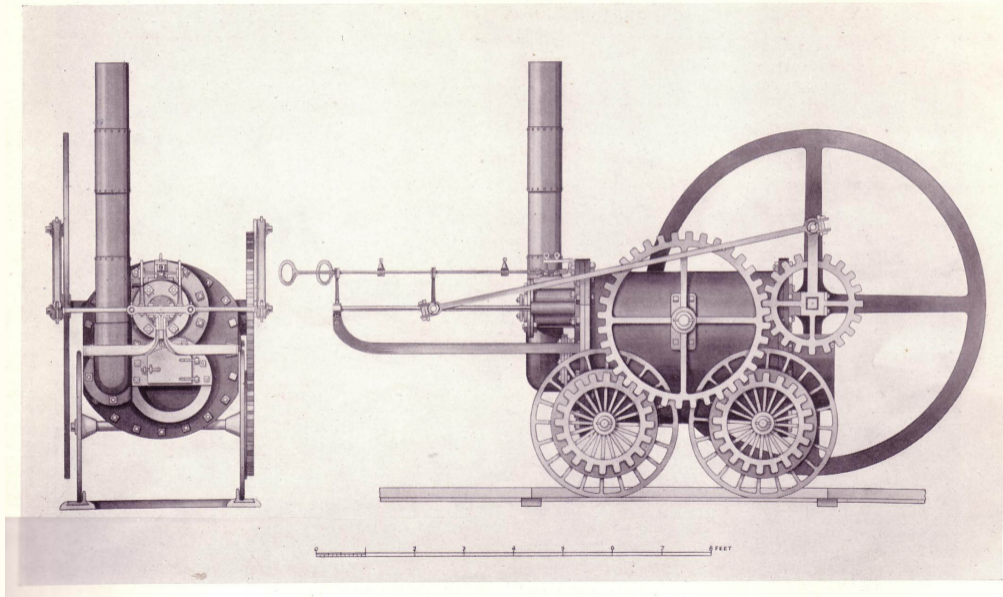


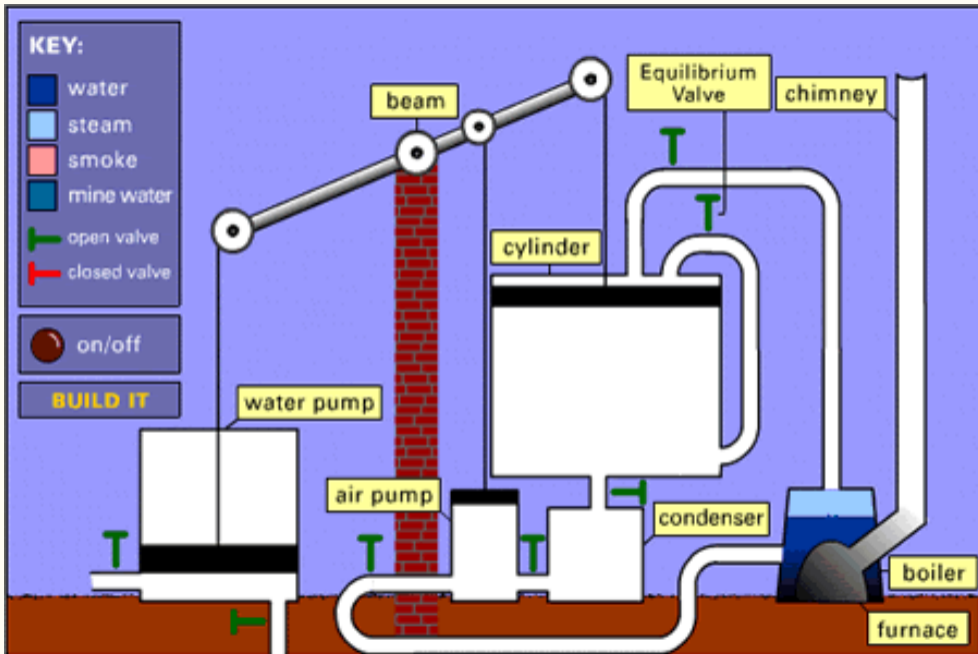


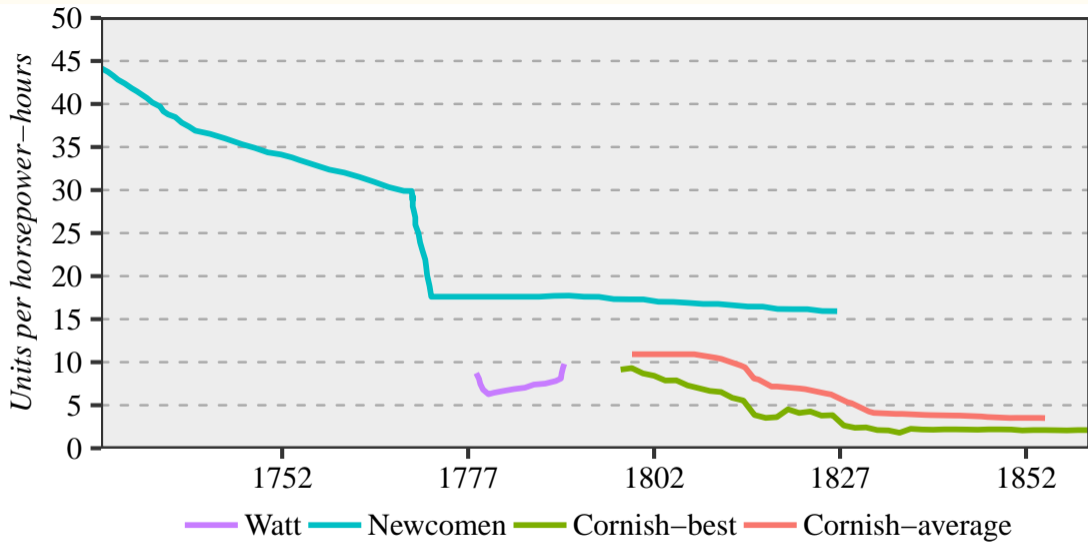
Side view or Section of one of the Albion Mill Steam Engines.

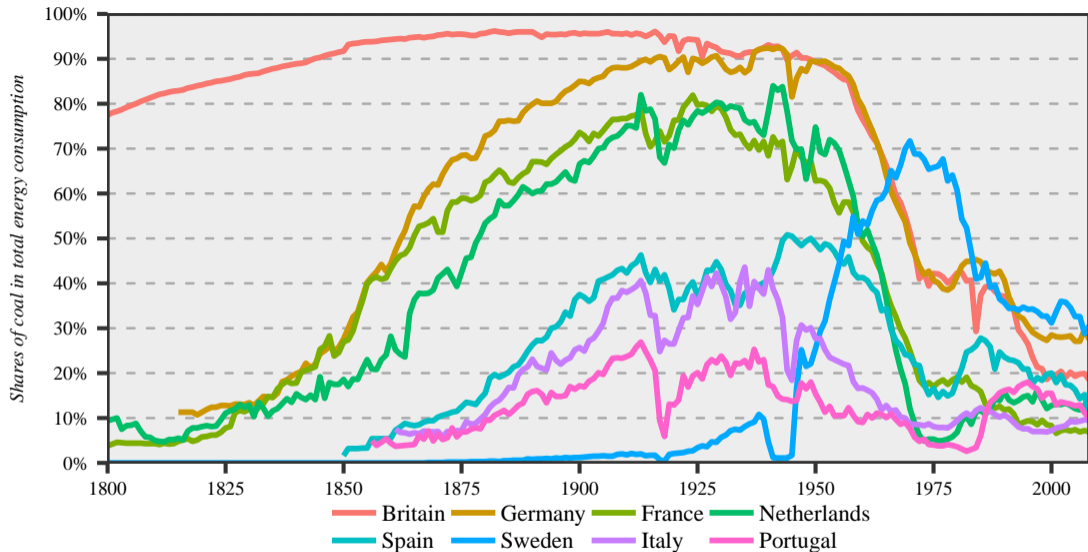


c. 1803









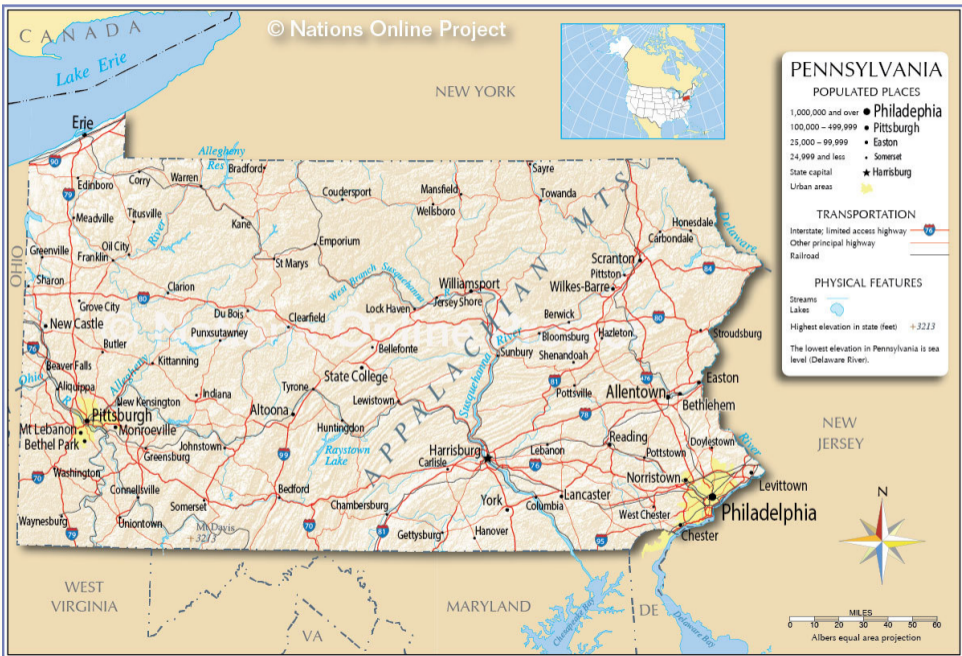
- Oil (petroleum: rock oil) was known since ancient times.
- Bitumen used to attach flint arrowheads to arrows, caulking boats, boiling off water to obtain salt, mummification, “greek fire,” medicinal purposes.
- However, it was always a niche industry.
- Need for illumination. By the mid-19th century, whale oil was becoming too expensive.
- Also, growing interest in having high-quality lubricants that can substitute traditional lubricants such as lard.

- Distilling kerosene using an alembic was already known by the 9th century.
- Muhammad ibn Zakariya al-Razi (854 CE-925 CE) describes it in one of his works.
- However, the modern process starts when Abraham Gesner distills kerosene from coal (1846).
- Ignacy Łukasiewicz develops both technique to distill oil from petroleum seep (first refinery in 1856) and the kerosene lamp (1853).
- Roughly, at the same time (1851), Samuel Kier in the U.S. also develops a technique to refine kerosene and a lamp (less successful).



First oil boom

- George Bissell puts together two key observations:
 1. He notices oil deposits in Western Pennsylvania and ascertains their usefulness for refining.
 2. He realizes that you can derrick drill for oil.
- Bissell creates the Pennsylvania Rock Oil Company, hires Edwin Drake, and sends him to drill around Titusville, PA.
- Drake finds oil on August 27, 1859.
- He and his coworkers' store in 42-gallons barrels (standard since 1872).
- Industry quickly booms all across the region. Chaotic and “rule of capture.”
- By January 1862, the U.S. is exporting oil to the UK. Oil compensates cotton export losses during Civil War.



PENNSYLVANIA

POPULATED PLACES

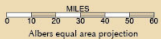
- 1,000,000 and over ● Philadelphia
- 100,000 – 499,999 ● Pittsburgh
- 25,000 – 99,999 ● Easton
- 24,999 and less ● Somerset
- State capital ★ Harrisburg
- Urban areas ●

TRANSPORTATION

- Interstate; limited access highway I-76
- Other principal highway
- Railroad

PHYSICAL FEATURES

- Streams
- Lakes
- Highest elevation in state (feet) +3213
- The lowest elevation in Pennsylvania is sea level (Delaware River).



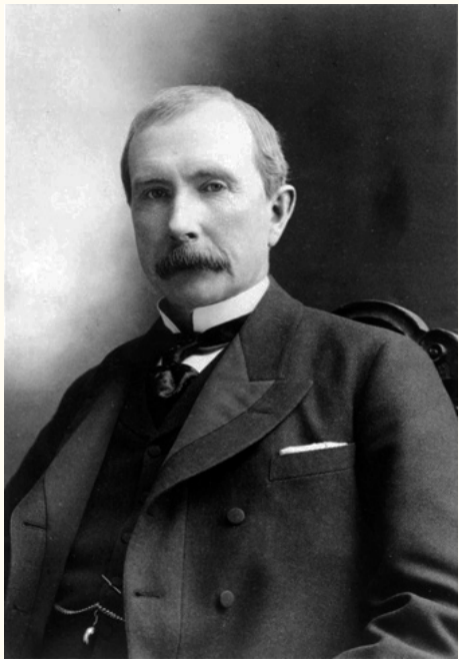
Why the U.S.?

- The U.S. rejected English common law, which reserved the mineral right to the crown.
- Instead, it applies the principle of *Cuius est solum, eius est usque ad coelum et ad inferos* to its latest consequences.
- Later clearly reaffirmed by courts: *Grimes v. Goodman*.
- Free entry and competition.
- High potential demand.



Standard Oil

- But it would be John D. Rockefeller who came to dominate the industry.
- Rockefeller is a merchant in Cleveland.
- He understands that the real money is to be made in refining and distribution.
- He founds Standard Oil in 1870.
- Through a combination of business acumen (mainly, cost control and the search for economies of scale) and predatory tactics (pricing wars, transportation rebates,...), Standard Oil becomes the near monopolist of the U.S. oil market ($\approx 90\%$ of market share).
- John D. Rockefeller becomes fabulously wealthy and deeply hated.



Breakdown of Standard Oil and new rivals

- Growing antitrust sentiment in the U.S.
- **Ida Tarbell**: [The History of the Standard Oil Company \(1904\)](#).
- Sherman Antitrust Act of 1890.
- Eventually, Standard Oil is broken down in 1911 by SCOTUS (“rule of reason”).
- By 1911, Standard Oil only controlled \approx 60-65 % of refining capacity.

Standard Oil Company
(1911)



Standard Oil of New Jersey



Standard Oil of New York



Standard Oil of California



Standard Oil of Kentucky



Standard Oil of Indiana



Standard Oil of Ohio



The Ohio Oil Company



Exxon (renamed in 1973)



Mobil (renamed in 1963)

Began Using Chevron Name in 1930

Acquired by Chevron in 1960



Amaco (renamed in 1925)

Acquired by BP
(1998)

Acquired by BP (1987)



Marathon Oil (renamed in 1930)

ExxonMobil

ExxonMobile
(merged in 1999)



Chevron



BP



Marathon Petroleum
(spun-off from Marathon Oil
in 2011)

Breakdown of Standard Oil and new rivals

- Perhaps irrelevant:
 1. In Texas, Gulf Oil (Mellon family) and Texaco created in 1901 to exploit the Spindletop discovery (both in present-day Chevron).
 2. In California, Unocal was growing quickly.
 3. In Pennsylvania, Sunoco (Pew family) and Pure were becoming significant competitors.
 4. A few years later, in 1917, Phillips Petroleum founded (present-day ConocoPhillips).
 5. Standard Oil management was becoming old and tired.
- Independents will have more political clout than the majors (particularly important in the quota and tariff system created in 1959).
- Production in Texas (Permian Basin and the East Texas Oil Field), California, Oklahoma, and Illinois.

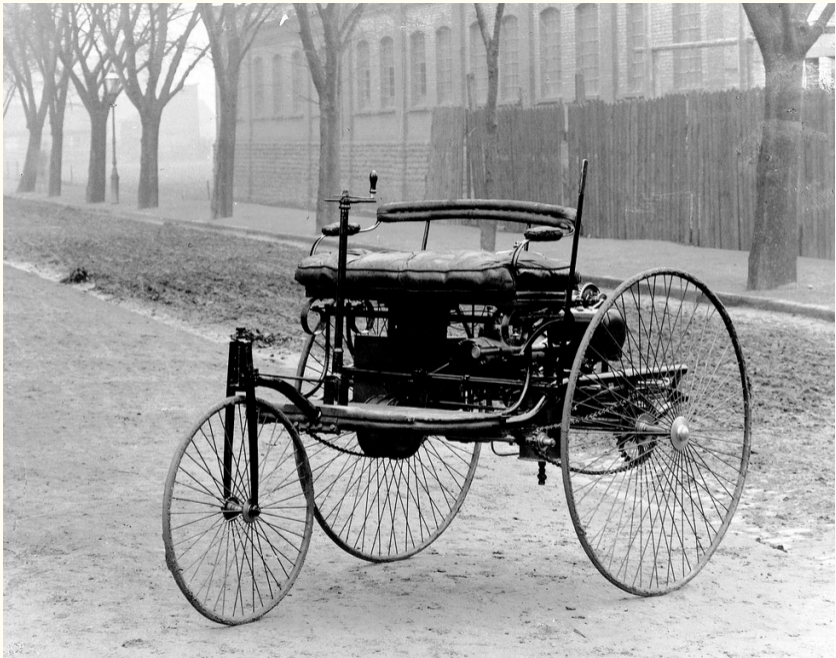
From illumination to transportation (I)

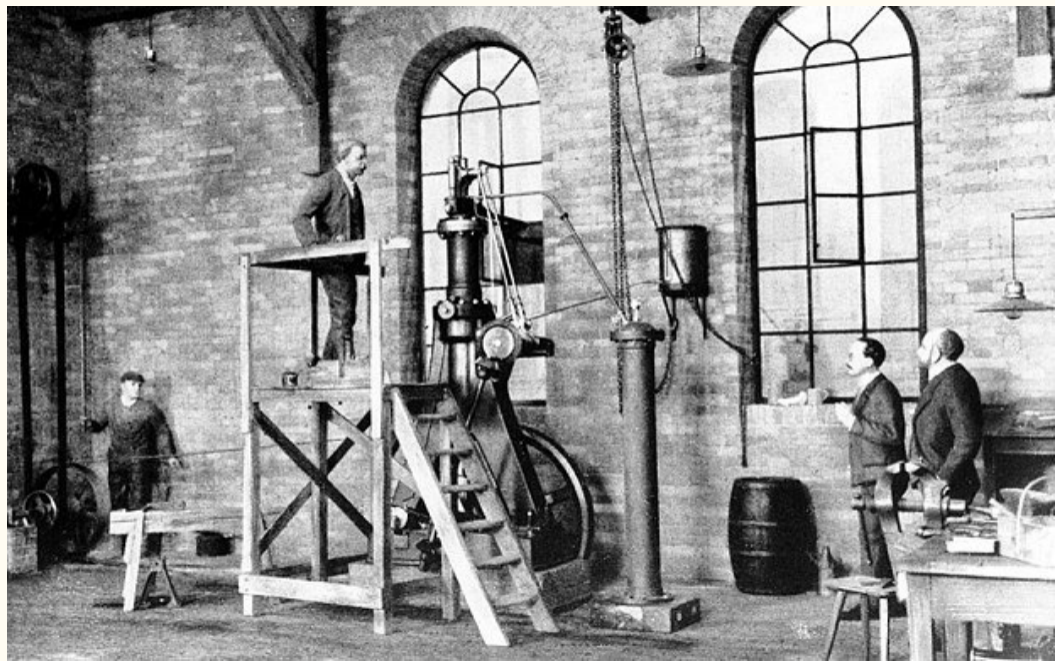
- A potentially more significant risk for the industry: incandescent light bulb.
- Long development, but critical breakthroughs by Joseph Swan (1828-1914) and Thomas Edison (1847-1931).
- Start expanding after 1879. Much better and reliable than kerosene lamps. Their use today is residual.
- Incandescent light bulbs create the modern electric power industry.
- Electricity soon extends:
 1. Industry with electric motors.
 2. Electric trains.
 3. Electro-chemicals (aluminium, chlorine, ...).



From illumination to transportation (II)

- Alternative for the industry: internal combustion engine.
- Again, long history of development, but critical breakthroughs by Gottlieb Daimler and Carl Benz. First real automobile in 1886.
- Rudolph Diesel in 1892 invents an alternative, more efficient and durable engine (originally designed to run on peanut oil!).
- Gas turbines:
 1. 1930: Frank Whittle's patent a centrifugal gas turbine.
 2. 1963 Pratt and Whitney commercializes the GG4/FT4 turbine.
- Vaclav Smil has called the diesel engines and the gas turbine the prime movers of globalization.





From illumination to transportation (III)

- Soon, the internal combustion engine becomes essential for transportation:
 1. Automobile, motorbikes, and trucks.
 2. Farming equipment.
 3. Ships.
 4. Trains.
 5. Planes.
- By 1911, for the first time, Standard Oil's sales of gasoline exceed those of kerosene.
- Up to present day, transportation is the primary use of oil and still the hardest to substitute.
- Fuel-oil was (mostly) phased-out for heating and electricity generation in rich countries after the 1970s oil crises.

Non-fossil fuel electricity

- Percentage of electricity generation, 2015:

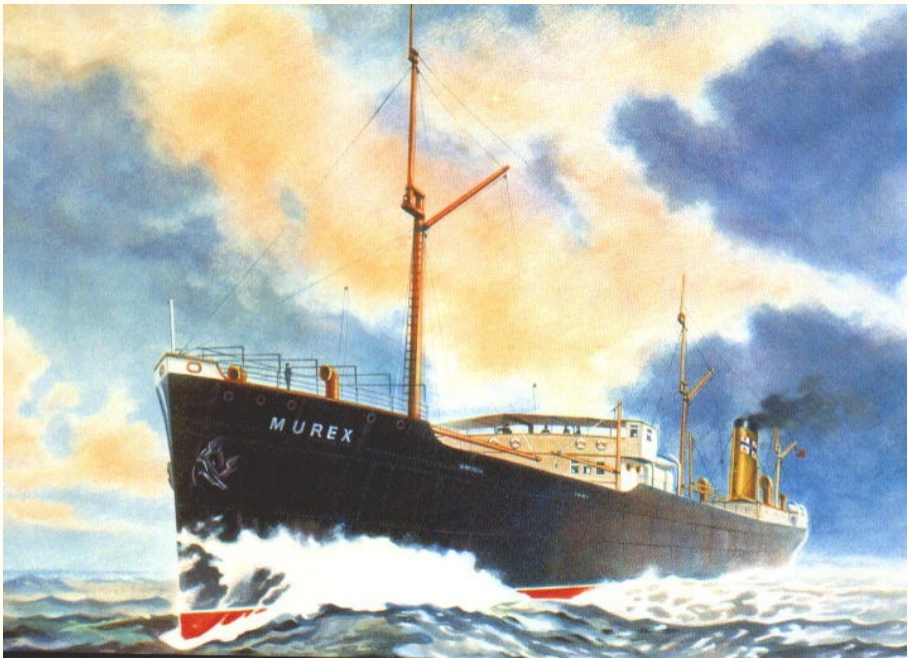
Source	Sweden	France	Norway
Nuclear	34.3	76.6	0
Hydropower	46.7	10.7	95.8
Renewables	10.5	4.9	1.8
Fossil	8.5	7.8	2.4

- And yet, France has to import 1.2 million oil bbl/day.
- Low energy density and cost of electric batteries.
- High cost of producing hydrogen.

- Bottleneck: gasoline production from distilling.
- William M. Burton (1865-1954) develops thermal cracking for Standard of Indiana.
- Cracking increases gasoline output from \approx 15-20% of a barrel to up to 45%.
- Opened the door to the role of chemistry in the industry.

International industry growth, I

- Oil in Baku (present-day Azerbaijan, back then part of Russian Empire):
 1. Large production starts in 1872.
 2. Largely controlled by the Nobel brothers and the Rothschilds.
- Marcus and Samuel Samuel decide to ship Russian oil to the Far East, where they have ample experience as traders.
- Key innovation: fleet of dedicated tankers: *SS Murex* (1892), which can cross the Suez Canal.
- Since the family had started their business selling shell boxes, the Samuel brothers call their company Shell.
- In 1907, Shell merges with the Royal Dutch Petroleum Company that had operated oil wells in Sumatra. One the first transnational mergers.
- Royal Dutch/Shell directed by Henry Detrending for several decades.



International industry growth, II

- Oil is also found in Mexico:
 1. Pan American Petroleum.
 2. Mexican Eagle.
- Mexico is the first major producing country to nationalize oil industry on 1938.
- And Venezuela. By 1929, Venezuela is second world producer.
- Smaller fields in Romania. Importance in WWI and WWII.





Standard Oil of New Jersey (Esso)



Royal Dutch Shell (Anglo-Dutch)



Anglo-Persian Company (APOC)



Standard Oil Co. of New York (Socony)



Standard Oil of California (Socal)



Gulf Oil



Texaco

The final seventh sister

- Name coined by Enrico Mattei to refer to the companies that dominated the oil industry for much of the 20th century.
- We have already described the origins of 6 of them.
- The final sister was Anglo-Persian Company (present-day BP).
- Anglo-Persian was created in 1908 to exploit oil in Iran found by George Reynolds (who later developed Venezuelan's oil as well).
- 1914, the British government takes control of Anglo-Persian to ensure oil supplies to the Royal Navy.
- Anglo-Persian expanded to Iraq and Kuwait.

Cartelizing the world oil market

- Arrival of Persian, Russian, and Romanian oil lowers world prices.
- Achnacarry Agreement or “As-Is” Agreement signed on 17 September 1928.
- “Understanding” with Russia in February 1929.
- Export Petroleum Association by American independents (excepted from antitrust legislation by the Webb-Pomerene Act of 1918).
- Heads of Agreement for Distribution in December 1932.
- Draft Memorandum of Principles, 1934.
- All agreements collapse rather quickly. Esso withdraws in early 1938.



The biggest prize in the world

- Harold Macmillan (Prime Minister of the UK) called the oil reserves of the Middle East “the biggest prize in the world.”
- Ottoman empire collapses in WWI and the UK and France divide the spoils among themselves in the Sykes-Picot agreement.
- Turkish Petroleum Company (TPC).
- French interest in creating a French oil company (CFP), directed by Ernest Mercier (present-day Total, together with Petrofina and ELF Aquitaine).
- San Remo agreement in 1920 transfers 25% German stake in TPC to France in exchange for Britain controlling Mosul region.



R. Campbell

Red line agreement

- US opposes Anglo-French arrangement and defends an open doors policy.
- Widespread concerns about oil reserves within the U.S.
- Key person: Calouste Gulbenkian, “mister 5%.”
- Red line agreement of 1928.



MIDDLE EAST



Arabian oil changes it all

- Immense oil fields discovered in Saudi Arabia after 1933.
- After several years of exploration, Socal and Texaco create the Arabian-American Oil Company (Aramco) in 1944.
- When the large size of oil fields is understood, Socal and Texaco are joined by Socony and SoconyMobil to provide more capital.
- Similar moves with Kuwait Oil Company.
- This breaks the red line agreement.

- “Fifty-fifty” agreements pioneered by Venezuela extend to Saudi Arabia and other countries in the region.
- J. Paul Getty gets into the Neutral Zone.
- Mohammed Mossadegh and Iran’s failed oil nationalization. Coup d’état in 1953.

Other post-war developments

- Kerr-McGee develops know-how for off-shore drilling: November 14, 1947, on “Kermac 16.”
- Start of generalized use of natural gas (Big Inch and Little Inch pipelines opened in 1947).
- ENI in Italy.
- Thus, we have present-day private western supermajors (> \$100 bn. revenue in 2015): ExxonMobil, Royal Dutch Shell, BP, Total, Chevron, ENI, and Valero.
- Big boom of independents (1950s and 1960) and national oil companies (1970s and later).



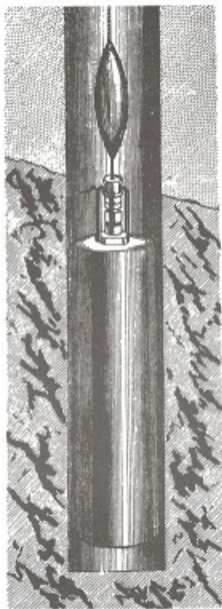


Shale oil and gas revolution

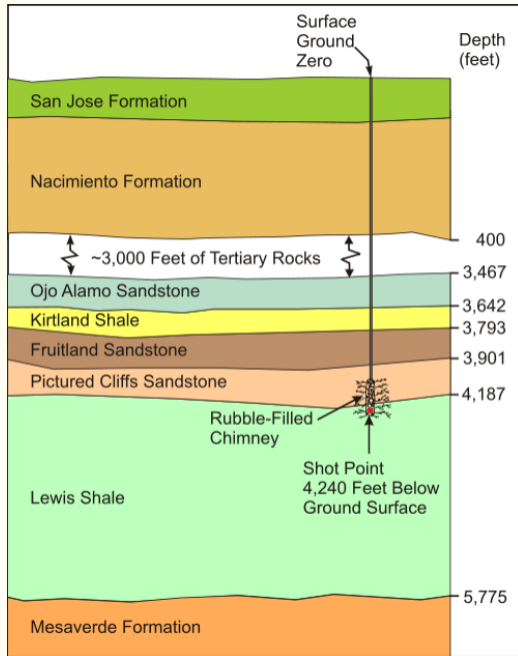
- In 2016, the U.S. produced 4.6 MMb/d of tight oil (52% of total oil production; total crude supply is 16.30 MMb/d).
- In 2016, the U.S. produced 26.58 Tcf of natural gas (consumed 27.68 Tcf).
- EIA's *Annual Energy Outlook 2017* forecasts that, by 2025, the U.S. will be a net exporter of energy.
- Tremendous increase in productivity (finding rates, recovery rates, reservoir stimulation, production costs,).
- How did the industry develop?

Origins, I

- Understanding that oil and gas can be trapped inside rocks and not being able to flow into easily-accessed reservoirs is old.
- Torpedo by Edward A. L. Roberts.
- “Moonlighters.”
- Dow Chemical starts using hydrochloric acid to dissolve rocks in 1932.
- Big pressure to increase production during WWII without drilling new wells that need too much scarce steel.
- Riley Floyd Farris and Bob Fast discovered that cement fractures rocks. In November 1946, Fast intentionally fracks rock in Kansas with over-stocked napalm from WWII.



- Operation Plowshare: detonate nuclear bombs to frack (Project Gasbuggy in New Mexico, and Projects Rulison and Rio Blanco in Colorado).
- Federal policy:
 1. Natural Gas Policy Act of 1978.
 2. R&D support (Unconventional Gas Research Program).
- Large number of independents: Mitchell Energy and Chesapeake Energy (Aubrey McClendon).



Historical regulators of oil prices

- Three regulators:
 1. Standard Oil.
 2. Interstate Oil Compact Commission (mainly the Railroad Commission of Texas, the Oklahoma Corporation Commission, and the Louisiana Conservation Commission) to regulate the big oil boom generated by the Black Giant field.
 3. OPEC (conceived by Juan Pablo Pérez Alfonzo, founded in 1960).
- Sparse capacity to control markets by changing supply at short notice.
- Inelastic supply and demand.

