

Europe Gets Ahead

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- Most fundamental (and classic) questions in economic history.
- Big question ("Great Divergence"): why was Europe first in achieving modern economic growth?
- Small question ("Little Divergence"): why, within Europe, was Britain first?
- Named "industrial revolution" by Arnold Toynbee (1852-1883), although 'révolution industrielle' had been used in French since the 1820s.
- Related, temporal, question: why did economic growth continue until today rather than peter out?

IEW APPROACHES TO ECONOMIC AND SOCIAL HISTORY

THE BRITISH INDUSTRIAL REVOLUTION IN GLOBAL PERSPECTIVE

Robert C. Allen



CAMBRIDGE





- First, a prelude.
- Industrious revolution noted by De Vries (1994).
- Increase in hours worked since the end of the middle ages: longer days, fewer holidays, less "Mayday" Mondays.
- Particularly important in reformation countries.
- Reasons?
- Actually, increases in the hours of work seem a constant: Neolithic revolution.



Material culture

Past and Present

"In short, at the very deepest levels of material life, there is at work a complex order, to which the assumptions, tendencies and unconscious pressures of economies, societies and civilizations all contribute." Fernand Braudel, *Les Structures du quotidien: le possible et l'impossible*.

- Fork became popular in 14th century Italy. By 1600, commonly used for eating by merchant and upper classes. Extended later across Europe.
- Chairs also became popular in the 16th century. Before that, reserved for upper classes (we still call it "chair" in a professor).
- Brandy and other distilled liquors: 16th-17th centuries.
- Fashion.
- Multiplication of merchant ships by five.



- 1. Good institutions, in particular after the Glorious Revolution of 1688 (Daron Acemoglu and Jim Robinson).
- 2. Scientific/technological innovations created by a "culture of growth" (Joel Mokyr).
- 3. High wages created by international trade and urbanization induced technological innovation (Robert Allen).

- We have many slightly different versions of each of these answers (and intermediate positions).
- For example, Allen emphasizes that: "an effective innovation system based on a high level of human capital, the appropriate engineering capability, and a few scientific breakthroughs" were necessary to respond to high wages.

- Overthrow of James II by William III.
- Invited by a substantial fraction of the English elite:

Letter of the Immortal Seven

We have great reason to believe, we shall be every day in a worse condition than we are, and less able to defend ourselves, and therefore we do earnestly wish we might be so happy as to find a remedy before it be too late for us to contribute to our own deliverance...the people are so generally dissatisfied with the present conduct of the government, in relation to their religion, liberties and properties (all which have been greatly invaded), and they are in such expectation of their prospects being daily worse, that your Highness may be assured, there are nineteen parts of twenty of the people throughout the kingdom, who are desirous of a change; and who, we believe, would willingly contribute to it, if they had such a protection to countenance their rising, as would secure them from being destroyed.





- Army financed by Amsterdam.
- Crosses the Channel in October-November of 1688. Quickly defeats James.
- William III and Mary II officially replaced him on February 13, 1689.
- William is a weak ruler:
 - 1. War with France.
 - 2. Foreigner.

Institutional changes: political

- Bill of Rights of 1689:
 - 1. That the pretended power of suspending the laws or the execution of laws by regal authority without consent of Parliament is illegal;
 - 2. That levying money for or to the use of the Crown by pretence of prerogative, without grant of Parliament, for longer time, or in other manner than the same is or shall be granted, is illegal;
 - 3. That it is the right of the subjects to petition the king, and all commitments and prosecutions for such petitioning are illegal;
 - 4. That the raising or keeping a standing army within the kingdom in time of peace, unless it be with consent of Parliament, is against law;
 - 5. That election of members of Parliament ought to be free;
 - 6. That the freedom of speech and debates or proceedings in Parliament ought not to be impeached or questioned in any court or place out of Parliament;
 - 7. And that for redress of all grievances, and for the amending, strengthening and preserving of the laws, Parliaments ought to be held frequently.



- Act of Union 1707 between England and Scotland.
- Bank of England, 1694, stock and public debt market.
- Inclosures Acts.
- In general, inclusive set of economic institutions.
- Dynamic process to be developed over time.
- In fact, the "rise of the gentry" (as per R. H. Tawney's argument) goes back to the early Elizabethan era (1558-1603).





SEALING OF THE BANK OF ENGLAND CHARTER. 1694.

SIR JOHN HOUBLON. Governor. Sir John Somers. Lord Keeper. MR. MICHAEL GODFREY Desuty Governor.



- Interest rates did not fall.
- Property rights were more secure and taxes were lower in France.
- Important point was that 1688 gave England an effective government, not a limited government.
- For example, the Royal Navy could be properly financed.
- Fiscal-military state \Rightarrow big success during the Seven Years War (1756-1763).
- Growing literature on state capabilities.

Share of the national income appropriated as taxation (%)



Sources of taxations (1665-1810) in £m



Sources of taxation (1660-1810) in £10,000 (LN scale)



- 1688-1815 is a period of fast technological innovation.
- Moreover, an organized system of technological innovations appears.
- Most of them were engineering innovations, not scientific innovations.
- Even if relatively easy to copy, most ideas do not spread much away from Britain.

- Traditional account: agriculture, textiles, and steam engine.
- Today, we have a much broader view.
- For instance, many advances appeared first in the Royal Shipyards.
- But it is still worthwhile to review some of canonical examples.
- We have already talked about the steam engine, so let's concentrate on agriculture and textiles.

- Henry VIII breaks with the Catholic Church with the Act of Supremacy, passed by Parliament in 1534.
- Thus, England undertakes between 1536 and 1541 a massive change in land ownership: the dissolution of the monasteries.
- It creates a market for land and labor: "commercialization hypothesis."
- However, idea is disputed.







- Norfolk four-course system:
 - 1. Wheat for humans.
 - 2. Turnip for animals.
 - 3. Barley with clover and ryegrass undersown.
 - 4. Clover and ryegrass were grazed or cut for feed.
- Developed first in Flanders. Introduced in England in 1730 by Charles Townshend.
- Eliminates fallow, incentivates enclosing.



- Better plowing: Rotherham plow, successors with iron plows.
- Better seeding: Jethro Tull (1674-1741)'s seed drill (1701) replaces broadcasting.
- Selective breeding: Robert Bakewell (1725-1795) breed the New Leicester sheep.
- Agricultural shows.
- Trade publications.





Textiles

- Old tradition of clothing trade in wool in England.
- Flying shuttle, by John Kay in $1733 \Rightarrow$ weaving.
- Spinning jenny, by James Hargreaves in $1764 \Rightarrow$ spinning.
- Water frame, by Richard Arkwright in $1767 \Rightarrow$ factory.
- Mule, by Samuel Crompton in 1779.
- Self-acting mule, by Richard Robert in 1825 and 1830.
- Other advances in bleaching, pattern printing, ...









- 1. Gears, rollers, and flyers.
- 2. Longitude.
- 3. Lights.
- 4. Ceramic.
- 5. Iron and steel.
- 6. Cement and concrete.
- 7. Canned food.



Historians of science vs. economists

- Many historians of science focus on the autonomous role of science in developing inventions and progress (the "Newton paradigm").
- However, economists emphasize the role of profit.
- Classical study of Schmokler: Invention and Economic Growth, 1963).
- Innovation is determined by the size of the market and profit.
- Examples:
 - 1. Horseshoe, many innovations in the late 19th century and early 20th century, stop afterward.
 - 2. Air conditioners sold at Sears, between 1960 and 1980 and between 1980 and 1990.
 - 3. Drugs for Malaria versus drugs for male impotence.

- 1. Patent system.
- 2. Enlightenment.
- 3. Higher rate of return due to relative prices.

- What is an idea?
- What are the basic characteristics of an idea?
 - 1. Ideas are *nonrivalrous* goods.
 - 2. Ideas are, at least partially, *excludable*.

- 1. Rivalrous goods that are excludable: almost all private consumption goods, such as food, apparel, consumer durables fall into this group.
- 2. Rivalrous goods that have a low degree of excludability: tragedy of the commons.
- 3. Nonrivalrous goods that are excludable: most of what we call ideas fall under this point.
- 4. Nonrivalrous and nonexcludable goods: these goods are often called public goods.

Examples of different goods

	Rivalrous goods	Nonrivalrous goods		
нідн	Lawyer services CD player Floppy disk	Encoded satellite TV transmission		
		Computer code for a software application		
Degree of excludability		Operations manual for Wal-Mart stores		
	Fish in the sea	National defense Basic B&D		
LOW	Sterile insects for pest control	Calculus		

- Nonrivalrousness: implies that the cost of providing the good to one more consumer, the *marginal cost* of this good, is constant at zero. Production process for ideas is usually characterized by substantial fixed costs and low marginal costs. Think about software.
- Excludability: required so that firm can recover fixed costs of development. Existence of intellectual property rights like patent or copyright laws is crucial for the private development of new ideas.



- Ideas engine of growth.
- Intellectual property rights needed for development of ideas.
- Sustained growth recent phenomenon.
- Coincides with establishment of intellectual property rights.

- Measure technological progress directly through ideas.
- Measure ideas via measuring patents.
- Measure ideas indirectly by measuring resources devoted to development of ideas.

- Number of patents issued has increased: in 1880 roughly 13,000 patents issued in the U.S., in 1999 150,000.
- More and more patents issued in the U.S. are issued to foreigners. The number of patents issued to U.S. firms or individuals constant at 40,000 per year between 1915 and 1991.
- Number of researchers engaged in research and development (R&D) in the U.S. increased from 200,000 in 1950 to 1,000,000 in 1990.
- Fraction of the labor force in R&D increased from 0.25% in 1950 to 0.75% in 1990.

- Sources of inefficiency:
 - 1. Monopoly power of intermediate good producers.
 - 2. Externalities in research.
- Possible remedies.
- Implications for antitrust policy.

- Will we have innovation in the absence of a patents system?
- Boldrin and Levine (2003) have argued that we would.
- Why? Time between new invention and other competitors can produce the same good.
- Evidence from the market of generics versus brand drugs.
- Alternative route: trade secrets. Evidence by Petra Moser (2007).

- There is an alternative view of growth: Schumpeterian models of creative destruction.
- Loosely based on the insights of Joseph Schumpeter.
- New products replace old products: Ipod replaced CDs, CDs replaced LPs, LPs replaced Wax cylinders.
- Contribution by Aghion and Howitt (1992) and Grossman and Helpman (1991).
- An interesting aspect of these models is that they generate growth cycles.

	1500	1800	
England	6	53	
Netherlands	10	68	
Belgium	10	49	
Germany	6	35	
France	7	37	
Austrian Empire	6	21	
Poland	6	21	
Italy	9	22	
Spain	9	20	



Queen Street Mill



Queen Street Mill



Manchester and Salford 1801



Manchester and Salford 1864



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Manchester Population



Source: GB Historical GIS, University of Portsmouth



- Belgium, early 19th century.
- France, Germany.
- Only later in 19th century to the south and east of Europe.
- Role of the French Revolution? Acemoglu, Cantoni, Johnson, and Robinson (2009).
- U.S. is a somehow different case.





	Dependent variable: urbanization rate					
	West of the Elbe			All		
	Weighted (1)	Weighted, overid (2)	Unweighted (3)	Weighted (4)	Unweighted (5)	
Panel A. OLS estimation Reforms index	0.281 [0.114]	0.281 [0.114]	0.220 [0.122]	0.268 [0.110]	0.191 [0.105]	
Panel B. First stage French presence × post1800 × trend F-statistic excluded instruments p-value F-statistic	1.166 [0.107] 119.7 0.000	121.6 0.000	1.116 [0.143] 61.85 0.000	1.006 [0.108] 87.57 0.000	0.960 [0.145] 43.71 0.000	
Panel C. 2SLS estimation Reforms index	0.291 [0.102]	0.321 [0.112]	0.204 [0.124]	0.284 [0.112]	0.193 [0.143]	
Observations Number of states <i>p</i> -value overidentified test	74 13	74 13 0.328	69 12	109 19	109 19	

Notes: All regressions have full set of territory and year dummies. Robust standard errors clustered by territory. Weighted regressions are weighted by territories' total population in 1750. The overidentified regression in column 2 uses a full set of interactions of "Years of French presence" and year dummies as excluded instruments.